



# **How to Win Friends and Be a Person of Influence in a Nutshell: Proven Strategies from Dale Carnegies' and All-Time Best Sellers to Make People Like You and to Change Them to Your Ways of Thinking**

*Wiroon Tanthapanichakoon*

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One of the greatest arts hardly ever mastered is the art of human interaction. Oftentimes, we failed to communicate with other people or relate ourselves to them. Why did this become so hard for each and every one, when in fact, we are all human beings sharing the same kind of mental capacity? It is because we lack the necessary traits and techniques that will help us get through interaction quite easier.

This book will do only SEVEN THINGS for you. Yes, seven things for you to WIN FRIENDS and INFLUENCE PEOPLE. First and foremost, this book will give you the backbone and foundation on how to win friends and influence people from the proven strategies of Dale Carnegies and other all-time best sellers. Second, this will help you unleash your hidden interpersonal skills. Third, it will help you be the person who you want to be. Fourth, it will be an eye opener for you to seek the real you and improve your relationship with other people. Fifth, this book will help you smoothen you human contact. Sixth, this book will help you be a better speaker and a humorous conversationalist. Last but definite not the least, this book will give you real-life examples on how to win friends and influence people. Each of the things above will be thoroughly discussed.

This book will help you be the person who you want to be. Almost everyone, admit it or not, crave for other people's attention. By reading this book and engaging yourself into the essence of each principle that will be presented, you can absolutely WIN FRIENDS and INFLUENCE PEOPLE. Not by the way of autocracy, but by way of winning their hearts.

This book will help build your confidence when facing other people. This will help you develop into a better speaker and a humorous conversationalist. Remember, a person that can speak confidently, will always know how to interact correctly.

This book will provide you real-life examples on how to win friends and influence people. Examples of life stories of persons who have unleashed their hidden interpersonal skills and how they struggled to unleash it will be featured all throughout the book. Thus, it is up to you, on how to apply it on your life and what approaches shall you use to make things happen.

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As you partake in each chapter, do not just read them as if you're just grasping news. Read them as if you are following a cooking procedure and carefully analyze each phase. As you slowly do the application of what is written, take time to recheck the principles given and find the most suitable approach in connection with your personality. This is the true purpose of this book.

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