

How to Make the Jump From Average Salesperson to Sales Superstar: 10 Pieces of Advice for Anyone Who Wants to Start Making Real Money as a Top Sales Pro

Carl Henry

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Becoming a top salesperson isn't simply about opening more accounts, or finding bigger orders – it takes an entirely different mindset.

In this collection of his ten most-read and requested articles, veteran salesperson, author, and trainer Carl Henry shares the keys to moving from an average sales performer to an industry superstar. It's a must-read package for any salesperson who wants to earn more commissions and improve their lifestyle.

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